



Front Range Stone Chooses the Best Accounting Program for a Small Business

ASI Success Series



Authorized Partner

SAGE MAS 90

Front Range Stone specializes in the fabrication of marble, granite and stone countertops and provides these high quality products to both homeowners and contractors. Front Range Stone was founded in 2001 and has been growing steadily over the years.

QuickBooks Not Cutting It

Front Range Stone was on QuickBooks and due to the growth of the company they realized that a better small business accounting software solution was needed. Their CPA was familiar with Sage Software and MAS 90 and recommended this business management solution for the future choice.

Front Range Stone did not want to continue to use QuickBooks or perform any QuickBooks upgrades and Sage MAS 90 was a great alternative solution. Cheri Laarsen, the controller for Front Range Stone, recalls some of the reasons why it was smart to choose mid-range accounting software over QuickBooks. In QuickBooks it was possible to change payroll and inventory numbers, but in MAS 90 the numbers are hard posted and can not be changed, which strengthens the integrity of the numbers. QuickBooks also does not allow you to close out a year because it considers it live data, but in MAS 90 you are able to complete a proper accounting close.

The ASI Choice

Cheri remarked that ASI has a team that is knowledgeable about MAS 90 and MAS 200 accounting services. During the entire process, ASI worked to understand the specific needs of their company and did not boilerplate Front Range Stone by acting as if all clients and implementations will be identical.

On May 1st Front Range Stone went live on Sage MAS 90 and according to Cheri, the implementation was professional and went well. Cheri has experience with Sage MAS 90/200 and MAS 500 so she has been a part of various implementations and she mentioned that this implementation had only one to two percent of the glitches that might occur during an implementation.

Cheri comments, "From the first meeting, all my small problems have been solved quickly and to my satisfaction and the install has been great. I would like to thank all of ASI for the high level of performance and expertise in the installation of MAS 90. I would like to commend Joe (Technical Consultant) for his diligence and expertise in our custom invoices, statement and check formats and all other facets of MAS 90."

During the implementation, some of the support that was important to Cheri was custom designed forms, custom designed fields, the transfer of payroll information from QuickBooks to MAS 90 and in-depth training on the solution. Throughout the implementation she was able to troubleshoot questions when they came up and after the implementation the support process has proven to work well.

"ASI knew how to set up the chart of accounts and general ledger to best fit our needs. They were not condescending and they have the knowledge to help understand what you need and how to do it best...and not all VARs do that."



phone 970.419.3210
toll free 866.440.5510
www.asisucceed.com

Client Profile

Front Range Stone

www.fronrangestone.com

Location

Englewood, CO

Type of Business

Stone & Granite Countertop
Fabrication

Employees

Over 100
Five Sage MAS 90 Users

System Profile

Sage MAS 90 Modules

- General Ledger
- Accounts Payable
- Accounts Receivable
- Payroll