



Blanket Sales Orders

SYSPRO's Blanket Sales Orders solution provides an effective method of setting up contracts between Original Equipment Manufacturers and their customers by allowing blanket sales orders with multiple release dates, multiple call-offs and cumulative tracking.

The Value of Blanket Sales Orders

- Filter changes in orders quickly to schedule purchasing, manufacturing and dispatching in order to achieve the customer's request
- Advise customers of the practicality of changes and communicate these changes to internal supplying department
- Provide easy access to quantities delivered and outstanding per contract
- Detailed query provides access to sales order lines, customer information and release history
- Easy reconciliation according to individual quantities or cumes

Matching Blanket Sales Orders to your business

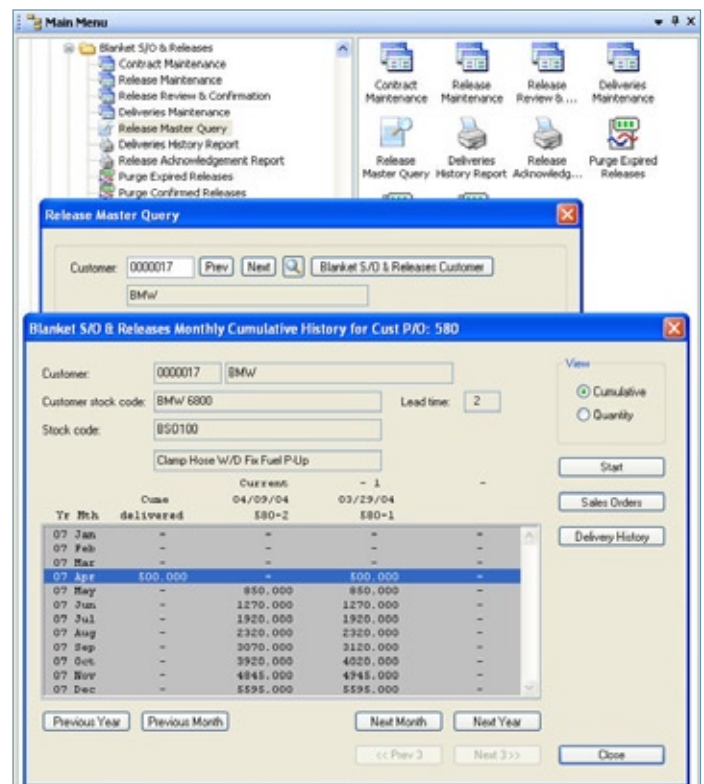
- Control the parameters as well as the negotiated contractual arrangements
- Define the number of days before a ship date to allocate inventory
- Review and manipulate requests according to current capacity prior to acceptance
- Allow simple manual and/or EDI receipt of releases and call-offs
- Automated balancing and correction of opening balances
- Extensive visual decision-support comparing existing plans and contractual arrangements before accepting changes
- Recorded new releases manually or through EDI
- Cross reference customer and supplier stock codes
- In-transit figure visible during confirmation phase
- Record notes against a release during confirmation
- On-line release history query by month and year

Integration

- Integrates with the following modules:
 - Accounts Receivable (Essential)
 - Inventory (Essential)
 - Sales Orders (Essential)
 - Requirements Planning

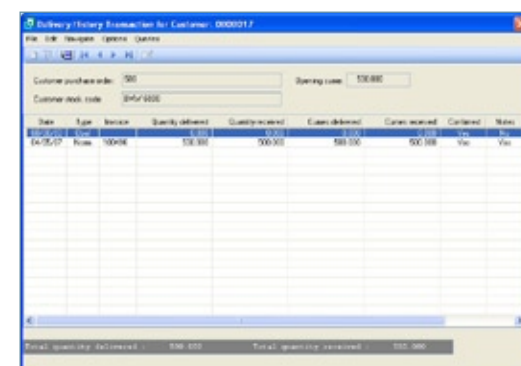
Audit trails and reporting

- The Deliveries History report produces an audit trail of all invoices indicating whether they have been received
- The Release Acknowledgements report lists all confirmed releases



The screenshot shows two overlapping windows from the SYSPRO software. The top window is titled 'Release Master Query' and displays a search interface for a customer (0000017) and a product (BMW). The bottom window is titled 'Blanket S/O & Releases Monthly Cumulative History for Cust PID: 580'. It shows a table with columns for 'Tr Mth', 'delivered', and 'Current'. The table data is as follows:

Tr Mth	delivered	Current
07 Jan	-	-
07 Feb	-	-
07 Mar	-	-
07 Apr	500,000	500,000
07 May	-	850,000
07 Jun	-	1270,000
07 Jul	-	1920,000
07 Aug	-	2320,000
07 Sep	-	3070,000
07 Oct	-	3520,000
07 Nov	-	4945,000
07 Dec	-	5595,000



The screenshot shows the 'Delivery History' window for customer 0000017. It displays a table with columns for 'Date', 'Type', 'Status', 'Quantity ordered', 'Quantity received', 'Date ordered', and 'Date received'. The table data is as follows:

Date	Type	Status	Quantity ordered	Quantity received	Date ordered	Date received
14/05/07	None	100%	500,000	500,000	04/05/07	04/05/07

Summary statistics at the bottom: Total quantity ordered: 500,000. Total quantity received: 500,000.