



10 Years and Counting with Sage MAS 90 and Shaw Sign & Awning

ASI Success Series



Authorized Partner

Client Profile

Shaw Sign & Awning
Fort Collins, Colorado

www.shawsign.com

Type of Business

Sign Manufacturer
Awning & Canopy Manufacturer

Employees

30

System Profile

Sage MAS 90 Modules in Use

- General Ledger
- Custom Office
- Accounts Payable
- Accounts Receivable
- Inventory Management
- Library Master
- Crystal Reports
- Sales Orders
- Purchase Orders

Shaw Sign & Awning has successfully created and installed signs, awnings and architectural elements for 24 years. Ten years ago, after steady and continuous growth, the company realized its current software couldn't keep up – a change had to be made.

Transition To Sage MAS 90

Shaw Sign & Awning made a quick and easy transition to Sage MAS 90. The new software package enabled better project management in a stable program that welcomed the company's steady growth.

"We were really impressed with the open architecture of MAS 90," said Mark Saymon, Vice President of Finance for Shaw Sign & Awning. "We can easily import and export modules, and have the convenience of preparing custom reports. This has been a really powerful package."

Building A Partnership With ASI

As Shaw Sign & Awning researched new software solutions, ASI continually appeared on the top of the list for MAS 90.

"We have found ASI and MAS 90 to be extremely reliable," said Saymon. "In our entire 10-year business relationship, we have only had 3 or 4 issues for which we needed support. When issues did come up, we found ASI to be easy to reach, and prompt on returning calls and resolving the problem."

Moving Forward With MAS 90

Thanks to a positive 10-year track record of use, Shaw Sign & Awning is excited to continue growing and working with ASI and MAS 90.

"We will be upgrading to the new version of MAS 90 very soon," said Saymon. "It's great to know that ASI will make the whole process easy."



phone 970.419.3210
toll free 866.440.5510
www.asisucceed.com